CEMMethod® Tool 2

Read the Room Scorecard (Ch02)

Companion URL: https://bpgroup.org/cemmethod/ch02

Purpose: Assess intent, power, and capacity before launching.

Use when: Before launching CX work, or before a proof sprint.

Time: 10 minutes

Score each 0-2

Leadership commitment (trade-offs visible): ☐ 0 ☐ 1 ☐ 2

Operational ownership exists (named and accountable): ☐ 0 ☐ 1 ☐ 2

Delivery capacity available: ☐ 0 ☐ 1 ☐ 2

Risk/compliance engaged early: ☐ 0 ☐ 1 ☐ 2

Measures credible (drivers + baselines): ☐ 0 ☐ 1 ☐ 2

Total score: _____ / 10

Starting posture

☐ 8-10 Green (proceed)

☐ 5-7 Amber (contained proof sprint)

☐ 0-4 Red (reframe as performance pilot)

Key stakeholders

Sponsor: _____

Ops owner: _____

Delivery ally: _____

Risk partner: _____

Quiet blocker:_____